



## WELCOME TO THE GOLD GUIDELINES

PLEASE READ THEM CAREFULLY AS YOU MAKE YOUR AND OUR LIFE MUCH EASIER. DEALING WITH PRECIOUS METALS LIKE GOLD NEEDS A LOT OF KNOWLEDGE, YEARS OF EXPERIENCES AND THE RIGHT CIRCLE OF PARTNERS.

### **YOU NEED TO KNOW A LOT ABOUT**

- THE METAL GOLD, MINING, TRANSPORTS
- BANKING INCL. BANK INSTRUMENTS ETC.
- HOW TO READ A FCO, DRAFTS FOR A SPA
- VARIOUS LAWS AND REGULATIONS CONCERNING THE TRANSFER OF OWNERSHIP OF GOLD
- DIFFERENT LAWS FROM THE COUNTRY, WHERE THE OFFERED GOLD IS STORED
- THE GLOBAL MARKET
- THE MACROECONOMIC POLICY
- POLITICS

### **YOU NEED TO KNOW YOUR PARTNERS AS 99,99% OF ALL GOLD OFFERS ARE FAKES.**

A LOT OF SO-CALLED INTERNET BROKERS BELIEVE TO MAKE EASILY MONEY, WITHOUT STUDIES AND HARD WORKING. THERE IS NO WAY IN LIFE TO BECOME A MILLIONAIRE BY LUCKINESS, BESIDE HERITAGE AND LOTTERY AND EVEN SOMETIMES BY MARRIAGE.

TO BUILD HOUSES, ONE NEED ARCHITECTS, BRICKLAYERS, PLUMBERS, CARPENTERS ETC. ALL THOSE SPECIALISTS WENT TO SCHOOL OR TO UNIVERSITY TO PRACTISE THEIR JOB PROFESSIONALLY. WHY DO SO MANY PEOPLE BELIEVE TO HANDLE A MILLION OR EVEN BILLION TRANSACTION WITHOUT SUFFICIENT KNOWLEDGE?

### **WHY ARE SO MANY PEOPLE WORKING IN THE GOLD BUSINESS AND NEVER GET A DEAL CLOSED?**

FIRST, I HAVE TO SAY THAT BECAUSE OF THE INTERNET, A LOT OF PEOPLE TRY TO MAKE FAST MONEY WITHOUT ANY KNOWLEDGE. THAT WILL NEVER RESULT. AT LEAST YOU SHOULD KNOW THE BASICS OF THE COMMODITY YOU ARE DEALING WITH. I COLLECTED SOME INFORMATION FOR YOU AND I AM ALSO TELLING YOU FACTS, YOU DON'T FIND WRITTEN IN THE INTERNET. AFTER THIS ARTICLE, YOU SHOULD AT LEAST KNOW, WHAT A REAL GOLD OFFER SHOULD LOOK LIKE AND WHERE ARE THE PROBLEMS IN CLOSING A GOLD DEAL!

## **HOW TO READ A GOLD OFFER**

### **WHAT IS KARAT (CARAT)?**

THE GOLD CONTENT OF GOLD ALLOYS IS MEASURED IN CARATS(K), PURE GOLD BEING DESIGNATED AS 24K.

### **WHAT MEANS FINENESS?**

FINENESS SAYS, HOW MUCH PURE IS THE GOLD. E.G IF THE GOLD COMES FROM A MINE WE TALK ABOUT GOLD DUST AND IT COMES USUALLY WITH SILVER AND COPPER TOGETHER AND IS OF COURSE NOT PURE. USUALLY IT HAS 92% FINENESS.

### **WHAT ARE GOLD BULLION BARS?**

AFTER REFINING, BARS ARE GIVEN 'GOOD DELIVERY STATUS', THE INTERNATIONAL STANDARD FOR QUALITY, PROVIDING ASSURANCE THAT THEY CONTAIN THE QUANTITY AND PURITY OF GOLD THAT HAS BEEN STAMPED ON THEM. SO-CALLED **GLD** GOLD (GOOD LONDON DELIVERY) WAS ALWAYS ASSAYED BY AN INTERNATIONAL RECOGNIZED REFINERY. (SEE LBMA LIST)

### **WHAT ARE DORE BARS?**

DORE BARS ARE USUALLY SHIPPED FROM BIG GOLD MINES, WHICH HAVE THEIR OWN REFINERY OR FROM ANY OTHER REFINERY. THE MOST COMMON MEANS OF RECOVERING GOLD IS THE **CYANIDATION PROCESS**. CYANIDATION INVOLVES THE LEACHING OF ORE IN A STRICTLY CONTROLLED ALKALINE CYANIDE LEACH SOLUTION, AFTER WHICH THE GOLD DUST IS THEN RE-DISSOLVED AND SUBSEQUENTLY SMELTED INTO DORE BARS, THAT ARE NORMALLY SHIPPED TO THE BUYER'S REFINERIES FOR FINAL ASSAY. USUALLY FINENESS IS 96%. AS DORE BARS CONTAINS MORE GOLD THAN GOLD DUST, THE DISCOUNT FOR DORE BARS IS ALWAYS LESS THAN FOR GOLD DUST.

### **GOLD WITH INTERNATIONAL ACCEPTED HALLMARKS, WHAT DOES IT MEANS?**

A HALLMARK IS A MARK OR SERIES OF MARKS STRUCK ON ITEMS MADE OF PRECIOUS METALS. THESE MARKS GUARANTEE A CERTAIN PURITY OR FINENESS OF THE METAL. IT IS IMPORTANT TO DIFFERENTIATE BETWEEN A 'MARK' AND A 'HALLMARK'. THEY HAVE DIFFERENT LEVELS OF GUARANTEE OF THE CARATAGE! A HALLMARK IS APPLIED ONLY BY AN INDEPENDENT THIRD PARTY, TYPICALLY AN ASSAY OFFICE, AFTER THE ITEM HAS BEEN ASSAYED FOR GOLD CONTENT.

THE CONVENTION ON THE CONTROL AND MARKING OF ARTICLES OF PRECIOUS METALS (ALSO KNOWN UNDER "HALLMARKING CONVENTION" OR "VIENNA CONVENTION") IS AN INTERNATIONAL TREATY BETWEEN 18 CONTRACTING STATES, WHICH AIMS AT FACILITATING THE CROSS-BORDER TRADE OF PRECIOUS METAL ARTICLES. STATES, WHICH ARE PARTY TO THE CONVENTION, RECOGNISE THAT ARTICLES, WHICH HAVE BEEN MARKED WITH THE CONVENTION "COMMON CONTROL MARK" (CCM) AND, WHICH ARE OF A LEGAL FINENESS, CAN ENTER THEIR TERRITORY WITHOUT ADDITIONAL CONTROL OR MARKING.

IN NATIONS WITH AN OFFICIAL HALLMARKING SCHEME, THE HALLMARK IS ONLY APPLIED AFTER THE ITEM HAS BEEN ASSAYED TO DETERMINE THAT ITS PURITY CONFORMS NOT ONLY TO THE STANDARDS SET DOWN BY THE LAW BUT ALSO AND WITH THE MAKER'S CLAIMS AS TO METALLURGICAL CONTENT.

TRADITIONALLY, THE HALLMARKS ARE 'STRUCK' USING STEEL PUNCHES. A NEW METHOD OF MARKING USING LASERS IS NOW AVAILABLE, WHICH IS ESPECIALLY VALUABLE FOR DELICATE ITEMS AND HOLLOWWARE, WHICH WOULD BE DAMAGED OR DISTORTED BY THE PUNCHING PROCESS. LASER MARKING ALSO MEANS THAT FINISHED ARTICLES DO NOT NEED TO BE RE-FINISHED.

### **WHY IS GOLD WITH OLD HALLMARKS CHEAPER THAN WITH NEW ONES?**

GOLD WITH HALLMARKS OLDER THAN 5 YEARS IS CHEAPER, AS WITH YEARS GOLD LOSES ITS PURITY AND THEREFORE HAS TO BE ASSAYED AGAIN.

### **WHAT DOES IT MEANS: PRICE LONDON 2<sup>nd</sup> FIXING?**

THE LONDON GOLD FIXING IS CONDUCTED TWICE A DAY BY TELEPHONE, AT APPROXIMATELY 10.30 AM AND 3 PM. THERE ARE 5 LONDON GOLD FIXING MEMBERS – ALL OF WHOM ARE MARKET MAKING MEMBERS OF THE LBMA. THERE IS THE BANK OF NOVA SCOTIA-SCOTTIA MOCATTA, BARCLAYS BANK PLC, DEUTSCHE BANK AG, HSBC BANK USA, NA AND SOCIETE GENERALE. THE CHAIRMANSHIP OF THE GOLD FIXING ROTATES ANNUALLY AMONGST ITS MEMBERS.

PAY ATTENTION: IN SOME OFFERS, YOU WILL FIND 2<sup>ND</sup> FIXING LME. THEN YOU KNOW THAT IT'S NOT A SERIOUS OFFER, AS LME IS ONLY FOR NON PRECIOUS METALS. THEREFORE, IF THE PRICING REFERS TO THE LONDON METAL EXCHANGE DON'T WASTE YOUR TIME WITH THIS OFFER.

### **WHAT IS THE LBMA?**

THE LONDON BULLION MARKET ASSOCIATION MAINTAINS LISTS OF GOLD AND SILVER REFINERS THAT HAVE MET THE ASSOCIATION'S REQUIREMENTS FOR ASSAYING STANDARD AND BAR QUALITY, AND WHOSE LARGE BARS ARE THEREFORE ACCEPTABLE IN THE LONDON MARKET AS GOOD DELIVERY.

### **WHAT MEANS ASSAYING AND REFINING?**

MEASURING THE GOLD CONTENT IS KNOWN AS ASSAYING. GOLD MUST BE REFINED BECAUSE OF PHYSICAL DEFECTS OR POOR MARKING.

### **PAYMENT AFTER FINAL ASSAY REPORT, WHAT DOES IT MEAN?**

THE BUYER ONLY PAYS AFTER HE KNOWS THE QUANTITY OF THE GOLD WHICH CONTENTS 24 K.

NOWADAYS WE CHOOSE 2 DIFFERENT METHODS OF ASSAYING.

### **THE FIRE ASSAY (CUPELLATION)**

THE MOST ELABORATE BUT TOTALLY DESTRUCTIVE ASSAY METHOD IS THE FIRE-ASSAY, ALSO KNOWN AS CUPELLATION, WITH AN ACCURACY OF 1 PART IN 10,000. IN THIS PROCESS THE ARTICLE IS MELTED, THE ALLOYS SEPARATED AND CONSTITUENTS WEIGHED. SINCE THIS METHOD IS TOTALLY DESTRUCTIVE,

WHEN THIS METHOD IS EMPLOYED FOR THE ASSAY OF JEWELLERY, IT IS DONE UNDER THE GUISE RANDOM OR SELECTIVE SAMPLING. FOR EXAMPLE IF A SINGLE MANUFACTURER DEPOSITS A LOT OF RINGS OR WATCH CASES, WHILE MOST ARE ASSAYED USING THE NON-DESTRUCTIVE METHODS A FEW PIECES FROM THE LOT ARE RANDOMLY SELECTED FOR FIRE ASSAY.

PLEASE NOTE: IF YOU WANT TO SELL 500 MT AU AFTER ASSAY REPORT, PLEASE CONSIDER THAT THERE IS ONLY A CERTAIN CAPACITY IN THE REFINERY. IN THE AVERAGE, YOU SHOULD CALCULATE THAT A REFINERY CAN SMELT ABOUT 4 MT PER DAY.

### **X-RAY FLUORESCENCE**

THE MODERN X-RAY FLUORESCENCE IS ALSO A NON-DESTRUCTIVE TECHNIQUE THAT IS SUITABLE FOR NORMAL ASSAYING REQUIREMENTS. IT TYPICALLY HAS AN ACCURACY OF 2-5 PARTS PER THOUSAND AND IS WELL-SUITED TO THE RELATIVELY FLAT AND LARGE SURFACES. IT IS A QUICK TECHNIQUE TAKING ABOUT THREE MINUTES, AND THE RESULTS CAN BE AUTOMATICALLY PRINTED OUT BY THE COMPUTER. IT ALSO MEASURES THE CONTENT OF THE OTHER ALLOYING METALS PRESENT.

### **WHY DO SELLERS SELL GOLD WITH DISCOUNT?**

THERE ARE SEVERAL REASONS. CAN BE ECONOMICAL REASONS AS THE PERSON, COMPANY, BANK NEEDS MONEY FOR SPECIAL PROJECTS. CAN BE POLITICAL REASON AS A GROUP WANTS TO GET MORE INFLUENCE IN ANOTHER MILITARY OR POLITICAL GROUP.

FOR PURE GOLD WITH NEW HALLMARKS, THE DISCOUNT WILL BE NEVER MORE THAN 4%. FOR GOLD WITH HALLMARKS OLDER THAN 5 YEARS, YOU GET USUALLY MAXIMUM 7% DISCOUNT, AS ASSAY IS A MUST.

FOR GOLD WITHOUT INTERNATIONAL ACCEPTED HALLMARKS, YOU CAN GET UP TO 10% DISCOUNT.

THEN THE DISCOUNT VARIOUS AS THE DELIVERY CAN BE CIF OR FOB.

THERE IS ALSO GOLD WITHOUT HISTORY FOR SALE ON THE MARKET, WHICH MEANS THE SELLER CAN'T OR DOESN'T WANT TO PROOF FROM WHERE HE HAS GOT THE GOLD. PUT YOUR HANDS AWAY FROM THAT, AS IT WAS FOR SURE NOT BOUGHT WITH CLEAN MONEY OR EVEN STOLEN. OFFERS FROM PHILIPPINES, INDONESIA, TAIWAN, THAILAND ARE VERY CRITICAL!

### **WHAT COMES FIRST? POF OR POP?**

ACTUALLY, IT IS VERY SIMPLE. THE ONE WHO WANTS TO SELL A PRODUCT HAS TO PROOF, THAT HE HAS THIS PRODUCT FOR SALE (= **POP**). AFTER POP, THE ONE WHO WANTS TO BUY THE PRODUCT HAS TO PROOF HIS FUNDS (= **POF**). THEREFORE, IF YOU SEE AN OFFER, ASKING FOR POF FIRST, AND THEN SIGNING THE SPA (SALES AND PURCHASE AGREEMENT) AND, AFTER THAT POP, DON'T WASTE YOUR TIME. NO SERIOUS BUYER WILL SHOW HIS FUNDS, BEFORE KNOWING THAT THE PRODUCT EXISTS.

IT IS, AS IF YOU WANT TO BUY A PAIR OF SHOES. YOU GO TO THE SHOP TO LOOK AT IT! PRESENTING THE SHOES, THE SELLER MAKES THE POP. AFTER THAT, YOU CAN GO TO THE CASHIER FOR MAKING PAYMENT. THAT'S THE POF. IF

POF WOULD COME FIRST, YOU WOULD ENTER AN EMPTY SHOP, ASKING FOR A PAIR OF BLACK LEATHER SHOES. AFTER THAT, THE SELLER WOULD ASK YOU TO PROVE, THAT YOU HAVE ENOUGH MONEY WITH YOU. AFTER POSITIVE PROOF, THE SELLER WOULD SAY: NOW I WILL SHOW YOU A PAIR OF BLACK SHOES OR HE WOULD SAY, SORRY, BUT WE DON'T HAVE BLACK SHOES IN YOUR SIZE. YOU SEE THE Nonsense!

THEREFORE, NO DISCUSSION! ALWAYS POP FIRST.

### HOW DOES SELLER SHOWS POP AND BUYER POF?

THERE ARE 2 POSSIBILITIES:

1. POP CAN BE PROVED VIA SKR, POF FOR EXAMPLE VIA BCL, MT799
2. USUALLY BETWEEN THE BULLION OFFICERS AT A WINDOW TIME AND, AGAIN FIRST POP AND AFTER THAT, THE BUYER'S BULLION OFFICER RESPONDS WITH POF.

### HOW DO I KNOW THAT I'VE GOT A REAL FCO FOR GOLD?

FIRST OF ALL, LET'S DEFINE WHAT A FCO (FULL CORPORATE OFFER) IS. 99,99% OF THE SO-CALLED FCOs ARE NOTHING ELSE THAN SOFT OFFERS.

- A FCO MUST BE WRITTEN ON SELLER'S LETTERHEAD, DATED AND SIGNED BY HIM. IF THE LEGAL MANDATE HAS SIGNED THE FCO, HE MUST BY LAW ATTACH HIS POA (POWER OF AUTHORITY) AND PASSPORT COPY. WITHOUT THAT, A "FCO" IS INVALID AND THE SIGNATORY CAN BE ANNOUNCED TO PUBLIC AUTHORITIES BECAUSE OF FRAUD (COULD BE PUNISHED TO PAY A HUGE FINE OR EVEN BE SENT TO PRISON)
- WHICH TYPE OF GOLD IS FOR SALE (DUST, DORE BARS, GLD OR NON GLD GOLD)
- QUANTITY
- HALLMARKS – "INTERNATIONAL RECOGNIZED HALLMARKS" IS NOT ENOUGH. IT MUST BE JM, METALOR, MINT, ETC.
- AGE OF HALLMARKS
- PRICE
- DISCOUNT
- COMMISSIONS - USUALLY NO BUYER WILL PAY MORE THAN 2 %
- LOCATION - TO MENTION "VARIOUS BANKS OR SECURITY HOUSES" IS NOT ENOUGH. SAME WITH "IN ASIA, EUROPE" ETC. SELLER MUST CLEARLY SPECIFY THE LOCATION.
- PROCEDURE

IF ONE OF THOSE POINTS IS MISSING, YOU HAVE ONLY A SOFT OFFER. NO BUYER WILL ANSWER WITH A LOI.

### CAN A MANDATE SIGN A FCO?

YES, IT IS POSSIBLE BUT, IT HAS TO BE A LEGAL MANDATE, WHICH HAS TO BE PROVED BY THE LEGAL MANDATE LETTER PLUS COPY OF PASSPORT. A MANDATE IS A PERSON, WHICH IS LEGALLY AUTHORIZED BY THE SELLER TO ACT ON BEHALF OF HIM/HER.

99 % OF THE SO-CALLED MANDATES ARE ONLY INTERMEDIARIES AND DON'T

HAVE THE POWER BY LAW TO ISSUE FCO. IF SOMEBODY CALLS HIMSELF A MANDATE BUT CANT SHOW A LEGAL MANDATE LETTER, SHE/HE IS FULLY RESPONSIBLE BY LAW AND, ANYBODY CAN ANNOUNCE HER/HIS FILE TO LEGAL AUTHORITIES LIKE POLICE, INTERPOL, FINANCE DEPARTMENTS AND SO ON.

### **BUT, WHEN I SEND A FCO WITH THE SELLER'S NAME OR, WHEN I'M THE LEGAL MANDATE AND ATTACH MY POA, ONE COULD CIRCUMVENT ME!**

YES, THAT'S POSSIBLE AND, THAT'S ONE OF THE REASONS, WHY IT'S SO COMPLICATED TO CLOSE A DEAL, WHEN YOU DON'T KNOW YOUR PARTNERS. TEAM ROYAL LDA WILL NEVER CIRCUMVENT YOU. BUT BEFORE WE START TO DEAL WITH YOU, WHOM WE DON'T KNOW, WE NEED TO DO OUR DUE DILIGENCE.

### **COMMISSIONS:**

THE LAST THING, WHICH HAS TO BE DISCUSSED, IS THE SPLITTING OF COMMISSIONS. BEFORE WE BRING TOGETHER A REAL SELLER WITH A REAL BUYER, IT'S TIME TO TALK ABOUT COMMISSIONS. THE FEE FOR INTERMEDIARIES IS A COMPENSATION FOR THEIR WORK AND HAS TO BE PAID BY THE BUYER. SO ALL PERSONS, WHO ARE INVOLVED, MUST CONSIDER, HOW MUCH THEY'VE REALLY WORKED FOR THIS CONTRACT. IT'S ABSOLUTELY UNREALISTIC THAT SOMEBODY, WHO HAS JUST PASSED A NAME OR PHONE NUMBER, GETS THE EQUAL SHARE AS SOMEBODY, WHO IS LEGAL MANDATE OR, LIKE OTHER INTERMEDIARIES, WHO ARE HIGHLY PROFESSIONAL. WITHOUT THOSE PROFESSIONALS, A CONTRACT WILL NEVER GO THROUGH AND, A LOT OF BUYERS, AS THEY HAVE TO PAY THE COMMISSIONS, WANT TO KNOW EXACTLY, WHAT EACH SINGLE PERSON HAS DONE IN THE DEAL.

MOST PEOPLE ARE ONLY THINKING IN PERCENTAGES. PLEASE FORGET IT! NOTICE THAT PER TONNE THE COMMISSION OF 1% IS ROUGHLY 270.000 USD (AUGUST 2008). SO BE HAPPY, IF YOU ARE 1 UNDER MILLIONS, WHO HAS THE CHANCE TO BENEFIT IN A GOLD DEAL.

ESPECIALLY IN A GOLD DEAL, THE COMMISSION IS VERY HIGH. BUT, IF IT WOULD BE SO EASY TO FIND A REAL BUYER AND A REAL SELLER AND TO WORK WITH THEM TO FIND A PROCEDURE, WHICH SUITS BOTH, BELIEVE ME, NO BUYER WOULD PAY THIS HIGH AMOUNT.

### **WHAT ELSE SHOULD YOU KNOW?**

### **WHO OWNS THE MOST GOLD IN THE WORLD?**

IF WE TAKE NATIONAL GOLD RESERVES, THEN MOST GOLD IS OWNED BY THE USA, FOLLOWED BY GERMANY AND THE IMF. IF WE INCLUDE JEWELLERY OWNERSHIP, THEN INDIA IS THE LARGEST REPOSITORY OF GOLD IN TERMS OF TOTAL GOLD WITHIN THE NATIONAL BOUNDARIES. IN TERMS OF PERSONAL OWNERSHIP, IT'S NOT KNOWN, WHO OWNS THE MOST BUT IT'S POSSIBLY A MEMBER OF A RULING ROYAL FAMILY IN THE EAST.

## HOW MUCH GOLD IS IN THE WORLD?

IN DECEMBER 2005, ABOUT 153.000 MT GOLD ARE OFFICIALLY KNOWN IN THE WHOLE WORLD!

- 28.600 MT (18%) GOLD CENTRAL BANKS AND OTHER INSTITUTES
- 8.133 MT USA
- 3.428 MT GERMANY
- 3.217 MT INTERNATIONAL MONETARY FUND
- 2.892 MT FRANCE, USA, GERMANY, GOLD HOLD BY INTERN. FONDS IN TOTAL 3%
- 25.000 MT (16%) GOLD ARE OWNED PRIVAT (GOLD BARS AND COINS)
- 79.000 MT (51%) GOLD IN JEWELLERS
- 18.000 MT (12%) GOLD IN ART

PLEASE READ THE AMOUNTS VERY CAREFULLY AND THEN CHECK YOUR FCO CONCERNING THE QUANTITY, WHICH IS MENTIONED IN THE OFFER.

IS IT REALISTIC?

## WHO IS THE WORLDS LARGEST GOLDPRODUCER?

TILL 2006 IT WAS AFRICA. BUT IN 2007 AFRICA PRODUCED ONLY 207 MT WHILE CHINA BECAME THE WORLD LARGEST GOLDPRODUCER WITH 276 MT.

## HOW MUCH DOES A GOLD BAR WEIGHT?

GOLD IS MADE INTO A LARGE NUMBER OF DIFFERENT BARS OF DIFFERENT WEIGHTS. THE MOST WELL KNOWN ARE THE LARGE 'LONDON GOOD DELIVERY BARS' WHICH ARE TRADED INTERNATIONALLY. THESE WEIGH ABOUT 400 TROY OUNCES, I.E. 12.5 KG/27 LBS. EACH. OTHERS ARE DENOMINATED IN KILOGRAMS, GRAMS, TROY OUNCES, ETC.

IN GRAMS, BARS RANGE FROM 1 KG UP TO 10 KG. IN TROY OZ, FROM 1/10 TR.OZ. UP TO 400 TR.OZ. OTHER BARS ARE E.G. TOLA BARS, A TRADITIONAL INDIAN UNIT OF WEIGHT AND TAELE BARS, A CHINESE UNIT OF WEIGHT .....

## DIFFERENT BARS ARE:

400' OZ ('12.5' KG) BAR  
KILOBARS  
TEZABI' BARS  
TAELE BARS  
BAHT BARS  
TOLA BARS  
CHI BARS  
DECORATIVE BARS  
HOLOGRAM' BARS  
RAINBOW' BARS  
YIN-YANG' BARS  
KOBAN' BARS  
TWIN-COIN' BAR'

GOLD LEAF' BARS  
MINTED 'BRICK'  
'MODEL' BARS  
THE WORLD'S LARGEST - AND SMALLEST - BARS  
HISTORICAL ROTHSCHILD BARS  
OLDEST STAMP  
OLDEST ASSAY MARK  
BULLION COINS  
GOLD NUGGETS  
GOLD-BEARING ORE  
DORE' BARS  
GARIMPO' DORE  
FINE GOLD CARDS  
BONE' BAR  
GOLD FILLET' BARS  
PENDANT' BARS  
DOUBLE PENDANT' BARS  
BANK' BARS  
COMMEMORATIVE' BARS  
HEART' BARS  
BULLION WATCH' BARS  
FINE ART' BARS  
BAS-RELIEF' BAR  
FU'CARTOON' BARSLL-COLOUR' BARS

ROYAL

### **HOW BIG IS A TONNE OF GOLD? HOW MANY KILOS IS THE WEIGHT?**

GOLD IS TRADITIONALLY WEIGHED IN TROY OUNCES (31.1035 GRAMS). WITH THE DENSITY OF GOLD AT 19.32 G/CM3, A TROY OUNCE OF GOLD WOULD HAVE A VOLUME OF 1.61 CM3. A METRIC TONNE (EQUALS 1,000KG = 32,150.72 TROY OUNCES) OF GOLD WOULD THEREFORE HAVE A VOLUME OF 51,762 CM3 (I.E. 1.61 X 32,150.72), WHICH WOULD BE EQUIVALENT TO A CUBE OF SIDE 37.27CM (APPROX. 1' 3")

1 MT WEIGHTS 19.300 KG.

### **WHY DO CENTRAL BANKS HOLD GOLD?**

MONETARY AUTHORITIES HAVE LONG HELD GOLD IN THEIR RESERVES. IN 2006 THEIR STOCKS AMOUNT TO SOME **32.000 TONNES** - VERY SIMILAR TO THEIR HOLDINGS 60 YEARS AGO. THEY KNOW THAT GOLD CAN HELP PROTECT A NATION'S WEALTH AGAINST THE RAVAGES OF INFLATION, AND OFFERS A SAFE HAVEN IN TIMES OF ECONOMIC AND GEOPOLITICAL TURMOIL.

### **WHAT IS ABOUT THE GOLD OF THAILAND?**

THERE ARE MANY STORIES FLYING AROUND THE NET. FOR EXAMPLE, THAT IT'S FORBIDDEN TO BUY GOLD IN THAILAND AND YOU NEVER EVER GET IT OUT OF THE COUNTRY. FURTHERMORE, THE STORY THAT A PLANE WITH GOLD WAS FORCED BY MILITARY TO RETURN TO THAILAND, ALTHOUGH THE GOLD WAS LEGALLY BOUGHT.

THAILAND IS A SPECIAL COUNTRY AND IT'S NOT EASY TO PURCHASE GOLD BUT, IT'S NOT FORBIDDEN. THERE IS NO LAW THAT FORBIDS THE EXPORT OF GOLD. BUT YOU HAVE TO BE VERY FAMILIAR WITH THE CULTURE AND THE WAY OF DOING BUSINESS WITH THE THAIS. ONLY WITH VERY GOOD PERSONAL CONTACTS TO GOVERNMENT AND MILITARY, ONE WILL GET A PROPER FCO AND CAN START TO CLOSE A DEAL.

SO PLEASE, IF YOU SEE A GOLD OFFER FROM THAILAND, LIKE THERE ARE MANY CIRCULATING AROUND THE WORLD AND, YOU ARE NOT 100% INVOLVED IN THE GOLD BUSINESS WITH THAILAND, DON'T WASTE YOUR TIME.

### **HOW FAST CAN YOU CLOSE A GOLD DEAL?**

FIRST, YOU NEED A REAL SELLER AND A REAL BUYER.

AS NEARLY 99,99% OF ALL GOLD OFFERS ARE FAKES, YOU CAN IMAGINE YOUR CHANCE TO FIND ALONE A REAL BUYER AND A REAL SELLER/OFFER AT THE SAME TIME. IF YOU CONNECT SELLER AND BUYER, THEN THEIR LAWYERS OR BULLION OFFICERS WILL DISCUSS THE FINAL PROCEDURE AND SET UP THE SPA (SALES AND PURCHASE AGREEMENT). LOGISTIC PROBLEMS (PLANES, SECURITY COMPANIES, SEC CARS) HAVE TO BE MANAGED AND ARRANGED, AS WELL AS EXPORT PERMISSIONS AND THE TIME IN THE REFINERIES FOR ASSAY AND MUCH MORE. DEPENDING ON THE QUANTITY AND THE PROCEDURE, A DEAL CAN BE CLOSED IN 1 WEEK UP TO YEARS!

CONCLUSIONS:

CONSIDER ALWAYS, WHY A SELLER, WHO OWNS BILLIONS, SHOULD NEED YOU TO SELL HIS GOLD IF

- HE COULD SELL IT IMMEDIATELY TO THE LBMA, WITHOUT ANY DISCOUNT?
- HE CAN FOR SURE PAY THE BEST TAX ADVISERS, FINANCIAL EXPERTS, ECONOMIC COUNSELLORS.

THEREFORE, IF YOU THINK, AFTER READING THIS ARTICLE, THAT YOU HAVE A REAL SELLER OR BUYER AND THE NECESSARY KNOWLEDGE PLUS HONESTY COMBINED WITH A GOOD EDUCATION, THEN PLEASE CONTACT US.

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DR. ILONA WILDING